



CANNABIS BANKING CONFERENCE

May 8, 2025 • 9:00 am - 2:00 pm
The Park Avenue Club • Florham Park, NJ

AGENDA

3 CRCM, 3 CERP, 1 CAFP, 1 CSOP, 1 CFMP, 3 CPE & 3 CLE Credits Apply

- 9:00 am – 9:30 am** **Registration and Breakfast**
- 9:30 am – 9:35 am** **Welcome**
Richard H. Drennen, Business Development Officer, Shield Compliance
- 9:35 am – 10:25 am** **The Current State of Cannabis in NJ/NY and Federally**
Charles Messina, Esq., Partner, PEM Law
- Gain a fundamental working knowledge of the current federal and state landscape in New Jersey and New York.*
- 10:25 am – 11:15 am** **Cannabis Banking in New Jersey: Progress and Potential**
Tony Repanich, President and CEO, Shield Compliance
- New Jersey's adult-use cannabis market has experienced surging growth since it launched in April 2022, presenting a unique opportunity for banks to gain new low-cost deposit growth, non-interest income, and earning assets. Gain a comprehensive understanding of the economics of cannabis banking and how it can support the growth of their financial institutions.*
- 11:15 am – 11:25 am** **Networking Break**
- 11:25 am – 12:15 pm** **Cannabis Programs from Seed to Audit**
Ryne Cornacchia, Senior Consultant, Regulatory Compliance Services Group, Wolf & Company, P.C.
- Understand how to document and prepare your cannabis banking program for an effective audit and understand regulatory expectations, common issues and learn best practices.*
- 12:15 pm – 1:05 pm** **Cannabis Banking: The Banker's Perspective**
Moderated by: *Don Clarke, Esq., Partner, Genova Burns LLC*
Panelists: *Daniel Beagle, Senior Vice President, Chief Risk Officer, First Commerce Bank*
Ryan Blake, Executive Vice President, Chief Operating Officer, BCB Bank
Caroline Colone, First Vice President, Director of Specialty Banking Services, Cannabis Banking Division, Valley Bank
- A panel of bankers share first-hand insights into the cannabis banking opportunity and how cannabis banking has affected their institutions as it pertains to deposits, lending, and as a business.*
- 1:05 pm – 2:00 pm** **Networking Lunch**